



PARTNERING & RELATIONSHIP MANAGEMENT POLICY

Our commitment

AMH Civil commits to pursuing a collaborative approach across its contracts and to embrace partnering and developing relationships with our clients.

Policy in practice

In entering a partnering relationship, we will:

- Identify factors associated with a successful working partnership and where potential barriers may exist.
- Ensure partnerships are built on a shared vision with a clear and agreed purpose, and objectives that respect the Client's goals and values.
- Commit to widespread ownership both internally and with external participants.
- Build trust within the partnership through transparent dealings and open communication.
- Create robust partnership arrangements that are time-limited, task-specific and identify clear lines of accountability.
- Strive to develop solutions that are agreeable and meet the needs of everyone involved (a win-win approach).
- Ensure each partner's contribution is recognised and valued, with fair distribution of partnership benefits.
- Address and resolve issues and problems promptly and at the lowest possible level through systematic agreed methods.
- Develop arrangements for monitoring, reviewing, and communicating how well the partnership's objectives are being met.

A handwritten signature in black ink, appearing to read 'JM'.

Joseph Mansell

General Manager / Director

AMH Civil